



towards
SWIFT 2020

Community Engagement Workshop

SWIFT 2020 Intro

Consultation Objectives & Process



- Share Board offsite outcome
- Gather community perspectives on the baseline and five areas for exploration
- Capture community needs and prioritise
 - Highlight any gaps/ additional opportunities

- Consult based on key questions outlined in the DP
- Refine strategic direction & finalise recommendations

Setting the scene: 15 years of strategy

2001-2006

2006-2010

2011-2015

Messaging & Platform

- 100% FIN Growth
- 50% Price Reduction
- SWIFTNet Phase 2

- FIN, InterAct, FileAct growth
- 50% Price Reduction
- Fixed Fee
- Distributed Architecture

- FIN, InterAct, FileAct growth
- 50% Price Reduction
- Distributed Architecture
- FIN Renewal
- HSM Replacement

Software Business

- SWIFTNet capabilities to Access

- Alliance Lite
- Alliance Integrator

- Alliance Lite2
- AMH
- Integration services (T2S connector, IPLA)

Shared Services

- Solutions:
 - Cash reporting
 - E&I

- Solutions: TSU, SWIFT Remit, FIX, Proxy voting
- Business Intelligence

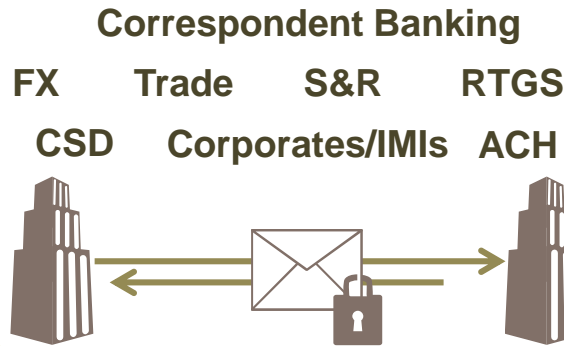
- Business Intelligence, SWIFTRef, Sanctions, Matching
- MIRS

SWIFT current business model

Standards

Messaging

Platform



Software Business



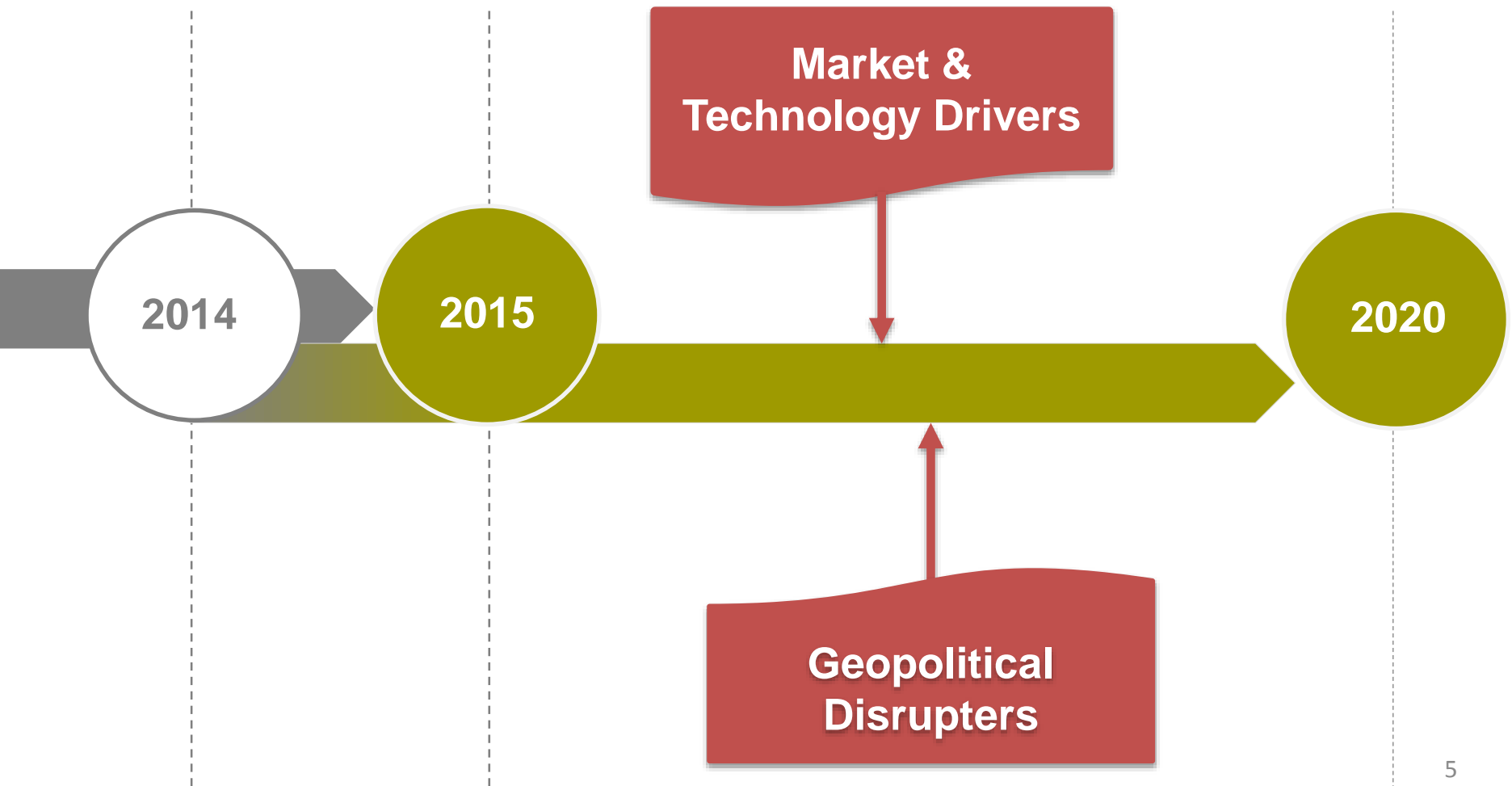
Access **Lite2**
IPLA **AMH**
Services

Shared Services



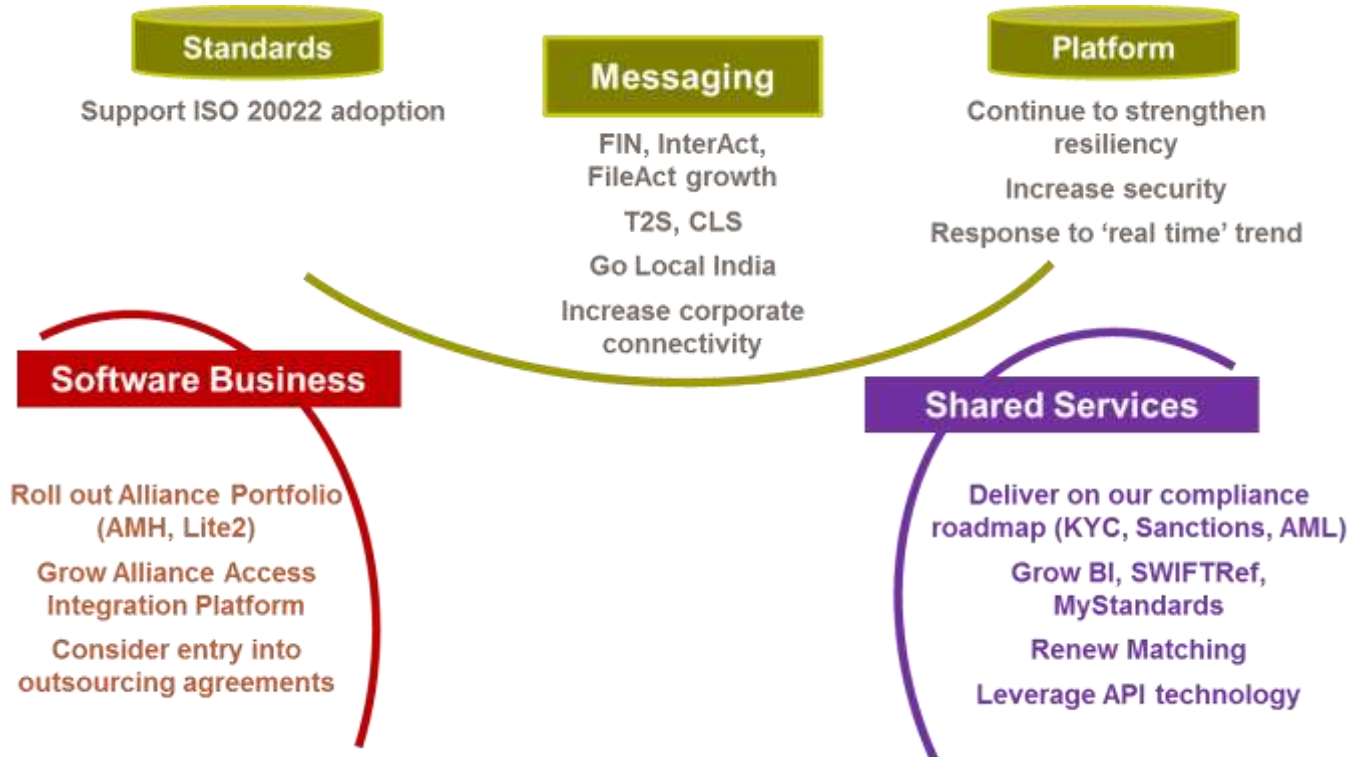
Compliance **SWIFTRef**
BI **Matching**
MyStandards **MIRS**
Services

SWIFT2020 exploration



SWIFT2020 Board Offsite outcome

Baseline



Areas to further explore

Messaging:

- Domestic Real-Time Payments
- Person-to-Person Payments
- Securities
- Corporates

Shared Services:

- Financial Crime Compliance

Five areas of further exploration

- **24/7 Domestic Real-Time Payments**
 - Explore the viability of opportunities in this space
 - Evaluate potential impacts on our business model
- **International Person-to-Person Payments**
 - Explore how the industry is positioned to respond to new entrants in this space
 - Determine how SWIFT can support the future direction of the industry
- **Financial Crime Compliance**
 - Discuss and establish our level of ambition moving forward
- **Corporates**
 - Explore whether there is a rationale to significantly boost our activity, especially in developing markets and among mid-sized corporates
- **Securities**
 - Consider ways of capturing growth in selected adjacent areas



Forward looking: SWIFT2020 – “What?”

Messaging

- Platform investments (*FIN Renewal, HSMs*)
- Operational excellence (*resilience, cyber*)
- FIN growth
- Price reductions through P2P

- ISO 20022
- T2S, CLS
- Go Local
- **Real time payments**

Interfaces

- AMH
- Cloud
- IPLA, Integration
- Support Services

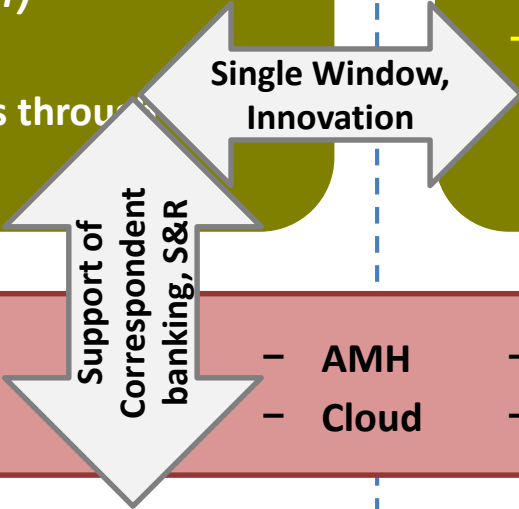
VA services

- BI, RefData, MyStandards
- Compliance for Payments
- **Compliance for Securities**
- Matching

- MIRS

Many-to-Many

Market Infrastructures



Strategy 2020 Timeline & Next Steps





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SWIFT 2020

THANK YOU