SWIFT Business Forum Romania 2012

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SWIFT strategy update: SWIFT2015 in practice

Bucharest, 11 October 2012

SWIFT2015

Deepening the Core

| Custody & Asset Servicing | RTGS/LVP | Corporates | Correspond. Banking | Clearing & Settlement |

Expanding the Core

| Reference Data | Sanctions | Matching |

Enabling Interoperability and TCO reduction
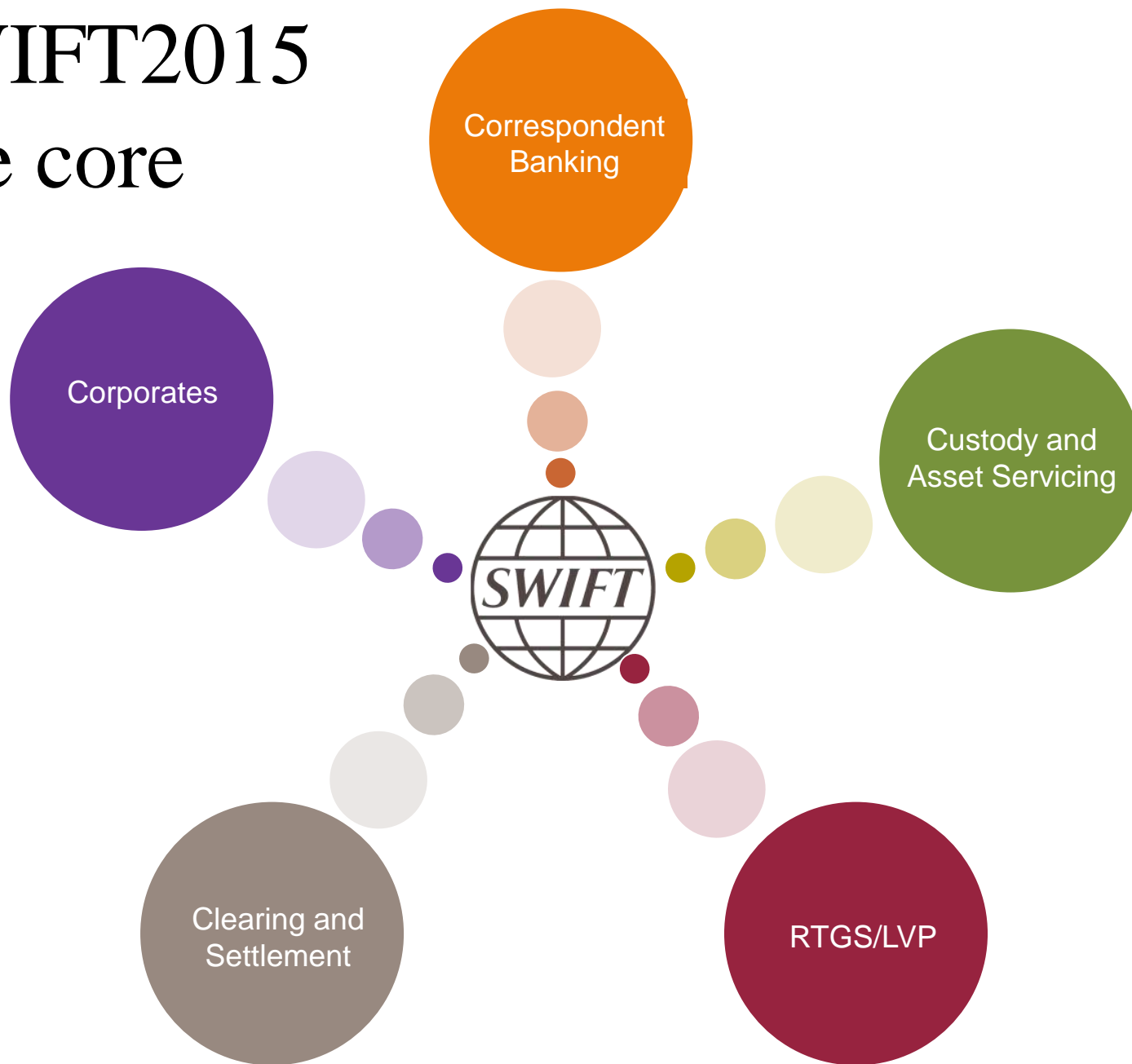
| Services | Interface Hosting | High-end Interfaces | Low-end Connectivity | Go Local |

SWIFT2015
The core

Correspondent Banking

Corporates

Custody and Asset Servicing

SWIFT

Clearing and Settlement

RTGS/LVP

For example…

Correspondent Banking

Corporate access

1.000 corporates
5% of revenue

Corporates

SWIFT

3SKey

GTB adoption
20.000 tokens

RTGS/LVP

For example…

Correspondent Banking

Clearing and Settlement
T2S& CSD value Proposition
Collateral management

SWIFT

Custody and Asset Servicing

Clearing and Settlement

Custody & Asset Servicing
Corporate actions
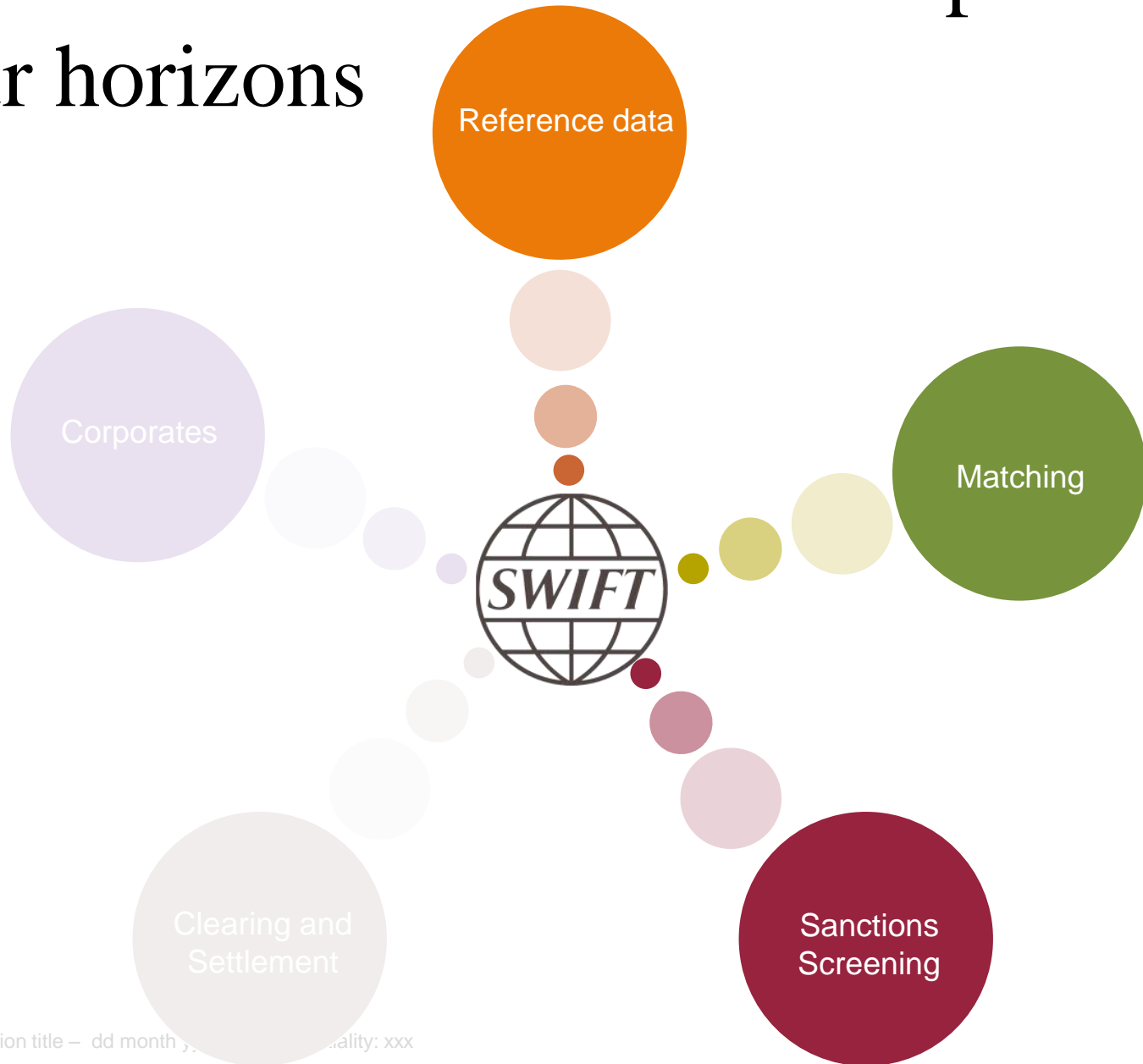
Re-using SWIFT for T2S

SWIFT for T2S

Let SWIFT take you to T2S – while you concentrate on your business
- Most economical maximum pricing: much cheaper than the alternative
- Unmatched resilience, availability, security and data integrity
- Best in class customer support: end-to-end managed services: from analysis through to live operations
- Consulting, impact analysis, professional services
- Standards adoption

SWIFT2015 is also about expanding our horizons

Reference data

Matching

Corporates

SWIFT

Sanctions Screening

Clearing and Settlement

Sanctions Screening
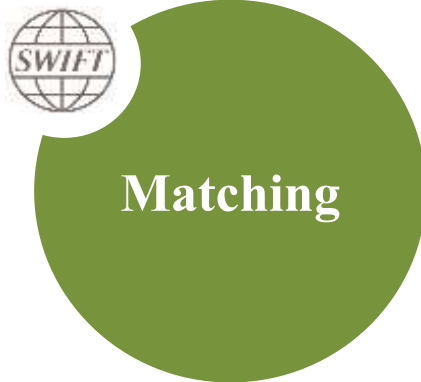## On the fly screening of SWIFT messages

Sanctions Screening

An easy, cost-effective solution to help you comply with regulation
- Zero footprint: no integration, ready to use
- Mutualised costs: of sanctions lists, software, maintenance, operations
- Peace of mind: no list management, no integration of updates
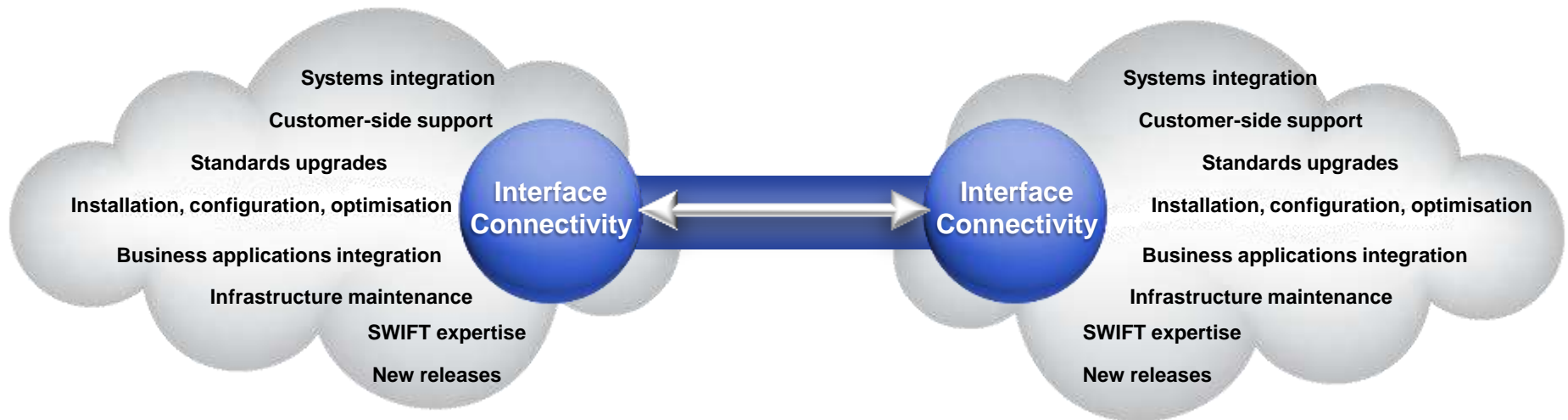
Matching platform

Matching

Renewal of our matching platform Accord
- Provide a richer, easier to use, more flexible and more cost-effective service
- Reduce SWIFT's operational costs and risks.

Enabling Total Cost of Ownership reduction

Systems integration

Customer-side support

Standards upgrades

Installation, configuration, optimisation

Business applications integration

Infrastructure maintenance

SWIFT expertise

New releases

Interface Connectivity

Interface Connectivity

Systems integration

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New releases

Alliance Lite2
Simple, secure cloud-based connectivity

From...

To...

Alliance Lite

Alliance Lite2

Building on the success of Alliance Lite

- Expanding features and core technology
- Meeting volume needs of most SWIFT customers
- Offering 'Lifeline' fallback connectivity

Coping with regulatory pressure
CPSS-IOSCO principles

- Aim to harmonise and strengthen international standards covering risks and efficiency for Financial Market Infrastructures

- General organization: governance…

- Credit and liquidity risk management

- Settlement

- CSDs and exchange-of-value settlement systems

- Default management

- General business and operational risk management
  - Principle 17 : Operational risk : security, operational reliability, business continuity, recovery

- Access

- Efficiency
  - Principle 22 : Communication procedures and standards

- Transparency

'Go local'… in your region

Long-standing close relationship: 20 years!

Recruiting experts in your markets

Business Forum in Bucharest

Work strategically with local partners