



2008-2009 Sibos
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FIN
 Forgetting 2008-2011 crisis
 Not of 2011 living on the market SWIFT
 Link and cloud solutions
 question is:
 are we doing enough to survive?

1992 - the beginning...

84th country adhering to SWIFT

Members: BRCE, BCR, BRD, Banca Agricola
 Submember: Societe Generale - Bucharest Branch

Cutover September 7, 1992
 Install & run ST200 BSC based communication
 @ BRCE, BCR, BRD & Banca Agricola



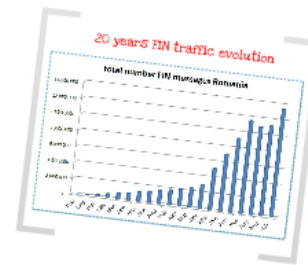
NO SWIFT connected events
 - 2008-2009 Sibos
 - 2008-2009 Sibos

NO Infrastructure project
 - 2008-2009 Sibos
 - 2008-2009 Sibos

SWIFT Year Group 2002
 - 2008-2009 Sibos
 - 2008-2009 Sibos

SWIFT 2002
 - 2008-2009 Sibos
 - 2008-2009 Sibos

20 Years of SWIFT
 in Romania
 1992 - 2012



20 Years of SWIFT in Romania

1992 - 2012

Country Managers RO

Jan Hedlund
Leo Schikhof
Judit Baracs
Juanita Maes
Alke de Boer
Stephan Kraft



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1994: disruptive migration ...

Revolutionary X25 communication

SWIFT ST200 and IBM MERVA

More banks connected

1997: ST200 migration to ...

... either SWIFTAlliance Access or MERVA

Sibos in Sidney: impressive rumors on SWIFTNet architecture circulate

Y2k brings not only the stressing potential of catastrophic IT failures but also the need to migrate from MERVA => Juanita Maes helps to migrate to SAA

Result: RO is equipped 100% with SWIFT technology

2003 SWIFTNet is on

Two big-bang phases: 2003 and 2007

Superseding the national payments clearing and settlement
re-engineering

Banks deploy new systems to align to both SWIFT new
standards & technology, and to national renewed regulations

By then RO accounts for the first local SWIFT qualified
service partner

RO infrastructure projects

2004 – 2005 – Romanian Electronic Payments System setup
– ReGIS & SaFIR based on SWIFT network and standards

2011 – Launching TARGET2 Romania - based on SWIFT
network and standards

2011 - Romanian Central Securities Depository live on SWIFT

RO SWIFT focused events

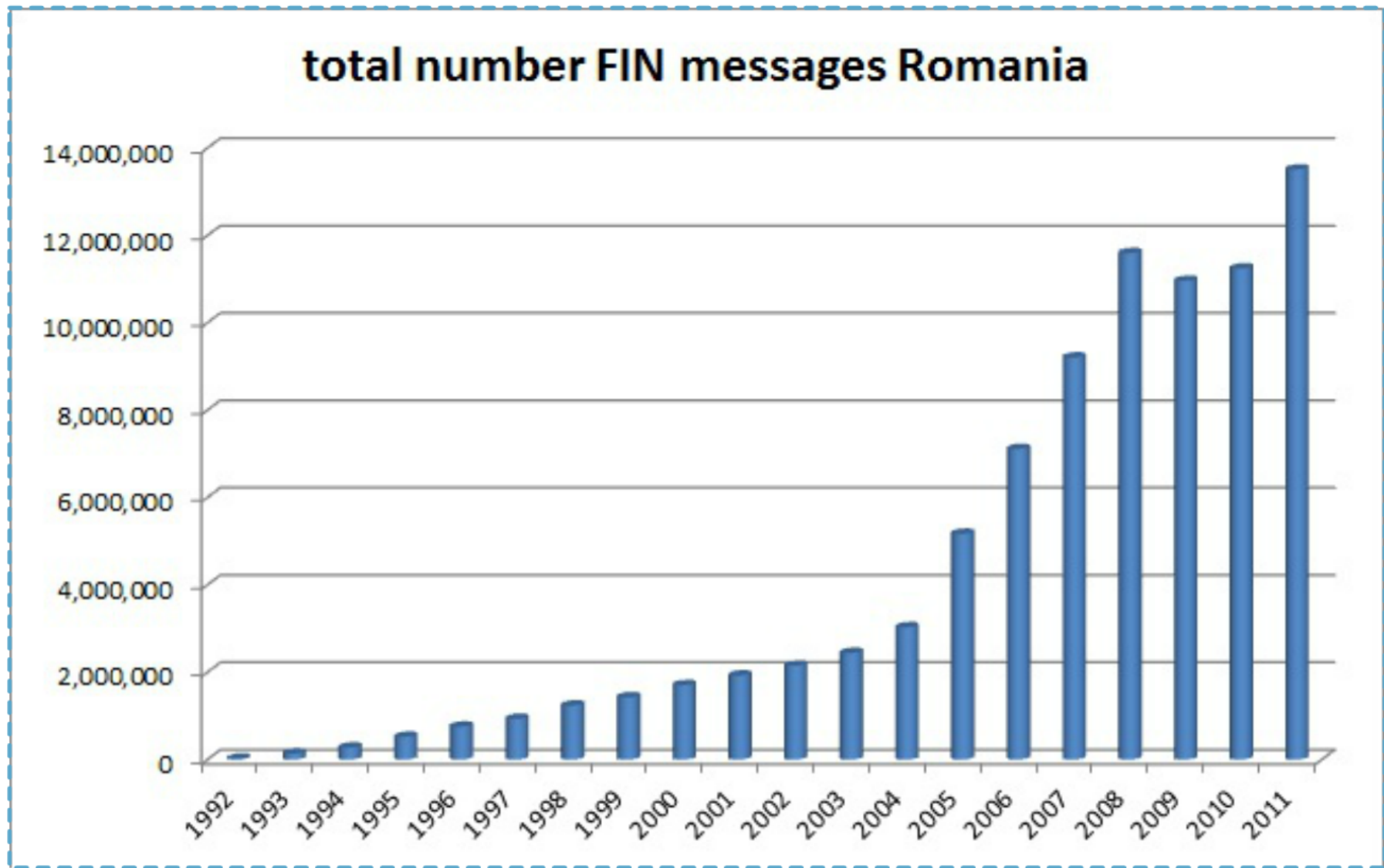
2003 - SWIFT Regional Conference, Bucharest

2008 - 2012 Community sessions @ Sibos

2010 - 2012 SWIFT Business Forum Romania



20 years FIN traffic evolution



SWIFT User Group 2012

44 members

- 40 credit institutions
- National Bank of Romania
- State Treasury
- TransFonD
- Central Securities Depository

Member of European SWIFT Alliance since 2009

SWIFT 2015

Business solutions - SWIFT for Corporates, SWIFTRemit, Trade & Supply Chain, Business Intelligence, Market Infrastructures, Sanctions Screening, Reference Data, Funds Distribution and others

Enhanced interoperability, operational excellence and lower TCO

'Go Local' initiatives

Transformation through innovation

A financial community platform, accessible in the cloud - Alliance Lite 2





forgetting 2008-2011 crisis,

fall of 2011 brings on the market SWIFT
Lite2 and cloud initiatives

question is:
are we daring enough to surf it?